



**Customer Information**

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Contact Person: \_\_\_\_\_ Fax: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip \_\_\_\_\_  
Mailing Address (if different): \_\_\_\_\_ City: \_\_\_\_\_ Zip \_\_\_\_\_  
Account Number (or copy of NSTAR bill): \_\_\_\_\_ Federal ID#: \_\_\_\_\_  
Email Address: \_\_\_\_\_

**Primary Use**

Restaurant  Hotel/Motel  Elementary/High School  Grocery  Warehouse  Multi-family  Retail  
 University/College  Health Facility  Industrial/Manufacturing  Office  Other: \_\_\_\_\_

**Payment Method**

Check (Please circle one: Incorporated, Not Incorporated, Exempt)  Account Credit  
 Check to installer (Must be registered with NSTAR) Company name: \_\_\_\_\_

**Vendor Information**

Vendor: \_\_\_\_\_ Contact: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email Address: \_\_\_\_\_

**Measure Information**

Please review NSTAR's eligibility requirements on the reverse side. Attach invoices, product specification sheets and other relevant documentation to this sheet.

Table 1: Select VSD Installation Type

|            |                                       |            |                        |            |                        |
|------------|---------------------------------------|------------|------------------------|------------|------------------------|
| <b>BEF</b> | Building Exhaust Fan                  | <b>FWP</b> | Boiler Feed Water Pump | <b>RFA</b> | HVAC Return Air Fan    |
| <b>CTF</b> | Cooling Tower Fan (Single Speed only) | <b>HWP</b> | Hot Water Circ Pump    | <b>SFA</b> | HVAC Supply Air Fan    |
| <b>CWP</b> | Chilled / Cond Water Pump             | <b>MAF</b> | Make-up Air Fan        | <b>WHP</b> | WS Heat Pump Circ Loop |

Table 2: Select VSD Size

| Horsepower | Incentive | Horsepower | Incentive | Horsepower | Incentive | Horsepower | Incentive |
|------------|-----------|------------|-----------|------------|-----------|------------|-----------|
| 5          | \$1,700   | 15         | \$2,300   | 30         | \$3,500   | 60         | \$5,500   |
| 7.5        | \$1,900   | 20         | \$2,600   | 40         | \$3,800   | 75         | \$6,000   |
| 10         | \$2,100   | 25         | \$3,100   | 50         | \$4,500   | 100        | \$7,000   |

Table 3: From Tables 1 & 2 above, fill in using one line for each VSD. Attach specification sheets and invoice copies to this application.

| Installation Type<br>(Table 1) | VSD & Motor<br>Horsepower<br>(Table 2) | Location/Designation | Requested Incentive per VSD<br>(Table 2) |
|--------------------------------|--|----------------------|--|
|                                |  |                      |  |
|                                |  |                      |  |
|                                |  |                      |  |
|                                |  |                      |  |
|                                |  |                      |  |
|                                |  |                      |  |
|                                |  |                      |  |
|                                |  |                      |  |
| <b>Total Incentive</b>         |  |                      | <b>\$</b>                                |

**Customer Acknowledgement**

**Expected completion date:** \_\_\_\_\_

**Pre-Installation** - I certify that all statements made in this application are correct to the best of my knowledge and that I have read and agree to the Terms and Conditions on the back of the form.

Signature: \_\_\_\_\_ Name (print): \_\_\_\_\_ Date: \_\_\_\_\_

**Post-Installation** - I certify that I have seen the ECMs that have been installed and I am satisfied with their installation.

Signature: \_\_\_\_\_ Name (print): \_\_\_\_\_ Date: \_\_\_\_\_

**IMPORTANT VSD INFORMATION**

VSDs can be sensitive to over-voltages that occur when power factor correcting capacitor banks on the utility power system are switched on. To qualify each VSD must include a series reactor (inductor, choke) in its AC input connections. Your VSD supplier should assist in the sizing of the reactor. Our minimum requirement is that a 3% impedance reactor, based on the horsepower rating of the VSD, be installed.

**ELIGIBILITY REQUIREMENTS**

Prescriptive Incentives will be provided for installation of Variable Speed Drives (VSD) from 5-100hp on HVAC fans (supply, return, exhaust, make-up), single-speed cooling tower fans, chilled water/condenser water circulation pumps (HVAC), hot water circulation pumps (HVAC), boiler feed water pumps, and water source heat pump circulator loops. All other VSD applications MUST file a Custom Application.

NOTE: Forward curve fans with inlet guide vanes and variable pitch vane-axial fans are NOT eligible for incentives. VSDs must be controlled by an automatic signal. **Motors must operate a minimum of 2000 hours annually.**

**TERMS AND CONDITIONS**

- 1. Customer Eligibility.** The Business Solutions Program is available to all non-residential customers in the service territory of either Boston Edison Company, Commonwealth Electric Company or Cambridge Electric Light Company (individually, "the Company") that contribute to the energy conservation fund.
- 2. Rebates.** Subject to these Terms and Conditions ("T&Cs"), the Company will pay rebates to eligible Customers for the installation of those electric conservation measures ("ECMs") described within this work sheet that are approved by the Company.
- 3. Authorization, Program Changes, Suspension & Cancellation.** The Business Solutions Program and these T&Cs may be changed by the Company at any time without notice. Pre-approved applications will be processed to completion under the T&Cs in effect at the time of the pre-approval by the Company. Submission of a completed application does not entitle the Customer to program participation. Entitlement to program participation, and the Company's obligation to pay any rebates, will occur only after the Company has signed a copy of the application and granted written authorization for all proposed ECMs, which the Company may approve or disapprove in its sole discretion.
- 4. Pre-Installation.** The Company is not bound to pay any rebates until the Company completes a satisfactory pre-installation survey of the Customer's facilities.
- 5. Rebate Amounts.** The Company reserves the right to lower the rebate amount if the quantity and/or cost of ECMs actually installed by the Customer differs from the preapproved amounts. The Company shall be entitled to a refund for rebates paid if, at any time, it determines that the ECMs were not actually and properly installed or have subsequently been disconnected.
- 6. Installation Schedule Requirements.** If the Customer has not completed installation of the ECMs within 180 days from the pre-approval date, the Company reserves the right, at its complete discretion, to cancel the application.
- 7. Contractor Selection.** The Company has the right to exclude a contractor from participation in this program.
- 8. Post-Installation Verification.** The Company is not bound to pay any rebates until it has performed a satisfactory post-installation verification of the installation, including a verification that the Customer has received, as appropriate, final drawings, operation and maintenance manuals, and operator training.
- 9. Installation Cost.** Prior to the Company's verification of the Customer's installation and at any other time upon the Company's request, the Customer shall give the Company copies of all itemized invoices (including all materials, labor, and equipment discounts) reflecting the costs of purchasing and installing the ECMs. The Company will recognize installation costs only to the extent that they are reasonable and actually incurred by the Customer.
- 10. Removal of Equipment.** The Customer agrees, as a condition of participation in the program, to remove and dispose of the equipment being replaced by the ECMs in accordance with all legal requirements. The Customer agrees not to install any of this equipment in the service territory of the Company or its affiliates.
- 11. Replacement of Failed Equipment.** Customers who install energy-efficient equipment are expected to replace any of the energy-efficient equipment that fails with similar or superior energy savings equipment at the Customer's expense.
- 12. Rebate Payments.** The Company expects to pay the rebate within thirty (30) days after satisfactory post installation verification and verification of installation costs. The Customer may direct that rebates be paid directly to the Customer's contractor. The Customer is solely responsible for declaring and paying all taxes applicable to the benefit derived by the Customer from participation in the program.
- 13. Follow-up Visits.** With advance notice, the Company reserves the right (but shall have no obligation) to make a reasonable number of follow-up visits to Customer's facility during the 36 months following the Actual Completion Date noted on page 1 of this application to provide the Company with an opportunity to review the operation of the ECMs for program evaluation purposes.
- 14. Limitation of Liability.** The Company's liability will be limited to paying the rebates specified in this agreement. Neither the Company nor any of its affiliates shall be liable to the Customer for any direct, indirect, consequential or incidental damages, regardless of the theory of recovery, caused by or arising from any activities associated with this program.
- 15. No Warranties.** The Company does not endorse, guarantee, or warrant any particular manufacturer, contractor or product, and the Company EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING THE WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE for any product or services. The Customer acknowledges that neither the Company nor any of its consultants are responsible for assuring that the design, engineering and construction or installation of the ECMs is proper or complies with any particular laws (including patent laws), codes, or industry standards. The Company makes no representations or warranties of any kind regarding the results to be achieved by the ECMs or the adequacy or safety of such measures.
- 16. Obligations Between the Parties.** Customer acknowledges that any contractor selected by the Customer is not an agent, contractor or subcontractor of the Company. The Company shall have no obligation to maintain, remove or perform any work whatsoever on the ECMs installed. The Company shall have no liability for contractor's failure to perform, for failure of the ECMs to function, for any damage to Customer's premises caused by the contractor, or for any and all damages to property or injury to persons caused by the ECMs.
- 17. Compliance with Laws.** The Customer is responsible for obtaining any and all necessary licenses and permits related to the installation of ECMs and agrees to comply with all federal, state and local laws and regulations with regard to installation of ECMs, including, but not limited to, M.G.L.c. 143, § 3L.
- 18. Miscellaneous.** These T&Cs and this program application constitute the entire agreement between the parties and supersede all other communications and representations. Paragraph headings are for the convenience of the parties only and are not to be construed as part of these T&Cs. If any provision of the T&Cs is deemed invalid by any court or administrative body having jurisdiction, such ruling shall not invalidate any other provision, and the remaining T&Cs shall remain in full force and effect in accordance with their terms.
- 19. Energy Benefits.** The Company is entitled to 100% of the energy benefits associated with the ECMs, excluding the value of energy cost savings realized by the Customer, but including all rights to all associated ISO-NE Energy, Capacity and Reserves Products, and the Customer agrees to provide the Company with such further documentation as the Company may request to confirm the Company's ownership of such benefits and Products.

**For NSTAR administrative use only:**

Required Inspections: Pre-Inspection date: \_\_\_\_\_ Inspector: \_\_\_\_\_

Post Inspection date: \_\_\_\_\_ Inspector: \_\_\_\_\_

Approvals: Pre-approval date: \_\_\_\_\_ Program manager: \_\_\_\_\_ Pre-approved Incentive: \_\_\_\_\_

Final approval date: \_\_\_\_\_ Program manager: \_\_\_\_\_ Final Incentive: \_\_\_\_\_